

Message Text

UNCLASSIFIED

PAGE 01 SOFIA 00033 080942Z

21

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 014989

R 080644Z JAN 76
FM AMEMBASSY SOFIA
TO UTSDOC WASHDC
INFO SECSTATE WASHDC 656
AMEMBASSY VIENNA

UNCLAS SOFIA 0033

USDOC FOR BEWT/TPD
SECSTATE FOR EUR/EES
VIENNA FOR EWTDO

E.O. 11652: N/A
TAGS: BEXP, BU
SUBJECT: BULGARIAN REQUEST FOR U.S. TOBACCO EXHIBIT

REF: A) USDOC 19411 (NOTAL)
B) SOFIA 2639

1. IN RESPONSE TO REFTEL A PARA 2, BULGARIAN INTEREST
IN TOBACCO FIELD EQUIPMENT AND TO SOMEWHAT LESSER
EXTENT PROCESSING EQUIPMENT, NOT IN TOBACCO PRODUCTS.
IN PAST SIX MONTHS BULGARSKI TYUTYUNI HAS SIGNED
LICENSING AGREEMENTS FOR LOCAL PRODUCTION OF WINSTONS,
MARLBOROS AND ASTORS, AND IS REPORTEDLY VERY CLOSE
TO AGREEMENT FOR LORDS AND H&B ALSO. WE SUSPECT
MARKET IS CLOSE TO SATURATION, AND WE SUGGEST FOCUS
OF ANY TSS NOT BE BROADENED TO INCLUDE TOBACCO
PRODUCTS.

2. TIMING SUGGESTED REFTEL A WOULD BE APPROPRIATE.
WE ARE CONCERNED, HOWEVER THAT PROPOSED TSS WOULD
NOT ALLOW FOR ACTUAL TOBACCO PRODUCTION EQUIPMENT TO
BE ON DISIYAY AND AVAILABLE FOR TESTS HERE IN BULGARIA.
REFTEL B SUGGESTS POSSIBLE USDOC COOPERATION WITH USDA
IN JOINT PROMOTIONAL EFFORT, AND EMBASSY IS INTERESTED
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IN RECEPTION THAT SUGGESTION IS RECEIVING. PLEASE

ADVISE.

HERZ

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 08 JAN 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976SOFIA00033
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760006-0669
From: SOFIA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760175/aaaacovw.tel
Line Count: 63
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: castelsl
Review Comment: n/a
Review Content Flags:
Review Date: 01 JUN 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <01 JUN 2004 by barnescd>; APPROVED <20 AUG 2004 by castelsl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BULGARIAN REQUEST FOR U.S. TOBACCO EXHIBIT
TAGS: BEXP, BU
To: UTSDOC WASHDC
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006